

NEX TONE

The logo for XConnect, featuring a stylized 'X' in blue and grey followed by the word 'Connect' in blue.

Bridging the VoIP Islands™

NEXTONE CERTIFIES XCONNECT AS SERVICE-READY VOIP PEERING SOLUTION

Interoperability of Products and Services Optimizes NextTone Interconnection to XConnect Peering Federations throughout Europe, Asia, and Americas

FALL VON, BOSTON—October 30, 2007—NextTone®, a leader in session border controllers and scalable session management solutions for VoIP, multimedia, and IMS network interconnects, and XConnect Global Networks, Ltd., today announced that XConnect's VoIP Peering and ENUM services are now ServiceReady™ certified for VoIP peering with NextTone's IntelliConnect® System. Headquartered in London, XConnect is a leading player in VoIP peering, registry, and federation services, with over 400 service-provider clients. ServiceReady certification validates that XConnect's services are interoperable end-to-end with NextTone's IntelliConnect System. The two companies will work closely in the areas of service definition, support training, sales collateral, and release management.

This partnership also sets the stage for NextTone and XConnect to enable different types of application peering solutions in the future. Service providers and carriers deploying NextTone products and XConnect federation services will be able to originate, terminate, and share VoIP calls or multimedia sessions for IP communications-enabled mobile, fixed, and voice-over-broadband (VoBB) operators, including NGN and IMS operators.

"We certified NextTone as the first XConnect Ready partner in 2005, but we wanted to update and advance the level of our relationship in light of our expanding federation service portfolio and rapid growth in our customer base, including an increasing number of PTTS and Tier-One clients," said Eli Katz, founder and CEO of XConnect. "Achieving reciprocal certification under the NextTone ServiceReady program enhances our ability to enable joint customers to lower their interconnection opex and deliver multimedia IP communications services."

XConnect's clients using the NextTone IntelliConnect platform can now peer with the XConnect multi-lateral peering network seamlessly and securely; originating, terminating, and sharing VoIP calls and multimedia sessions. XConnect can also optimize the interconnection process for NextTone customers who wish to join XConnect peering federations.

"Certifying XConnect as ServiceReady benefits not only XConnect's customers but also NexTone's customers," said John Longo, vice president of marketing for NexTone. "There are many service providers in Europe, Asia, and the Americas currently using NexTone solutions that could take advantage of XConnect's Registry and VoIP peering services."

XConnect's peering services include these options:

- DirectRoute Inbound and Outbound – for wholesale providers seeking to use ENUM and peering to reduce termination costs
- Global Alliance, a federation for VoBB carriers exchanging media-rich calls on a managed basis
- XConnect Private Federations – for strategically aligned peering groups based on customized technical, security, and commercial policies

The NexTone IntelliConnect System provides dynamic policy enforcement capabilities using NexTone's unique Dynamic Policy Management™ (DPM) technology, which enables service partners to automatically manage changes in service quality, capacity, and availability across peering partners. The company's advanced session routing policies enable service providers to route traffic among multiple peering partners using a blend of least cost, best quality, and most profitable routing. Security policies, with Call Admission Control enforcement, and topology hiding protect the integrity of all partner networks and prevent DoS attacks and service theft.

MULTIMEDIA SUPPORT

- [Session Management and Intelligent Interconnects](#)
- [IntelliConnect System \(graphic\)](#)
- [Product Presentation \(Flash demo\)](#)
- [Industry Benchmarking](#)
- [Recent NexTone news](#)

About XConnect Global Networks:

XConnect is the leading neutral and trusted provider of federated VoIP Peering based on ENUM; enabling service providers and carriers to dramatically reduce the costs of communication, and enable rich multimedia IP communications on a cross-network basis. Headquartered in London with offices and facilities in the USA, Europe and Asia, XConnect provides ENUM and peering services to over 400 VoIP operators in more than 35 countries, and includes numerous PTTs and Tier1 customers. XConnect services include comprehensive multi-lateral signaling and interconnection of networks; centrally managed ENUM registries with local query functionality; advanced VoIP Security; and highly flexible settlement features. Founded by its management and backed by Tier1 Venture Capital firms such as Accel Partners and Venrock Associates, XConnect, with its technology partner Kayote Networks Inc., was selected by the cable industry in the Netherlands to operate the first nationwide VoIP peering solution, and recently acquired the European carrier ENUM exchange, e164.info and US based peering service IPeerX Inc. For more information, please visit www.xconnect.net.

About NextTone

NextTone develops intelligent session management and interconnect systems for service providers who want to rapidly expand their reach and accelerate VoIP and multimedia revenues. NextTone's IntelliConnect system provides service providers with visibility and intelligence to exchange, optimize, secure, and bill for voice and multimedia sessions flowing across diverse IP and IMS network boundaries. More than 550 service providers and enterprises worldwide use NextTone's IntelliConnect system to manage technical complexities, optimize business economics, and remove partnership hurdles. NextTone is a recipient of the Maryland Technology Champions Awards for 2006. The company ranks number two in Deloitte's 2007 Technology Fast 50 Program for Maryland, ranks number one in 2006, and is one of the Top 50 companies in Deloitte's 2006 Technology Fast 500, a ranking of the 500 fastest-growing technology, media, telecommunications, and life sciences companies in North America. NextTone is headquartered in Gaithersburg, Maryland, USA, with domestic and international offices worldwide. For more information, visit <http://www.nexttone.com>.

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